

CAPABILITIES OVERVIEW · FOR REFERRAL PARTNERS

Your outsourced deal-prep & diligence bench

We're embedded CFO and operating partners for Indiana businesses. We work the whole deal, not one slice of it: getting a business ready to sell, proving the numbers, and running it after close.

Start here → the Sell-Side QoE

Give the seller a clean, defensible number before the buyer's team arrives. Light and affordable.

From \$7,500

one number after a 30-min call

PREPARE

› SELL-SIDE DILIGENCE ›

BUY-SIDE DILIGENCE ›

OPERATE AFTER CLOSE

1

Prepare

12–36 MO BEFORE SALE

Embedded CFO + operating partner

- Clean up the numbers a buyer will trust
- Reduce owner-dependency; build a team that runs it
- Close the value gap and get it deal-ready

For owners who aren't sellable yet

2

Sell-Side Diligence

PRE-MARKET

Sell-Side QoE

- Normalize EBITDA, defend every add-back
- Revenue quality & concentration read
- Head off the re-trade before it starts

Light from \$7,500 · Core from \$15K · Full from \$25K

3

Buy-Side Diligence

POST-LOI

Buyer's-eye quality of earnings

- Red-Flag 1-week screen → full review
- Confirm the profit before the wire
- Operator-grade, for deals big firms decline

Sweet spot under \$2M EBITDA · typically to \$3M

4

Operate After Close

FIRST 24–36 MONTHS

Fractional CFO + 100-day support

- Stand up the numbers and the cadence
- Help the buyer run the business, not just buy it
- Post-close priorities, executed

Operator support after close

Operational & Commercial Due Diligence

OPTIONAL · BUNDLES WITH ANY QOE OR STANDS ALONE

The operator's read of what a buyer actually prices: owner-dependency and key-person risk, customer and supplier concentration and how durable those relationships are, the depth of the management bench, and whether the business runs on systems and a cadence or on the owner. On a live sale we never contact the seller's customers; reference calls to customers and vendors are a buyer's-side step. It shows the seller what a buyer will find, and we can help fix it.

Most diligence firms hand over the report and move on.
We stay and help run what you bought.

 Ryan Anoskey, CPA
 CFO Partner · 100+ QoEs

 Jared Luegers, CFA
 Founder & Operating Partner

Why brokers & advisors send us deals

We make your listings close: cleaner numbers, fewer surprises.
 We take the owners you can't list yet and hand them back ready to sell, and we never take the listing.

How we work together

No referral fees, real reciprocity. We send sellers and buyers your way, and we're part of your deal team, not a competitor for it.

Send us a listing and we'll read it free. · Jared Luegers · jared@limestonesp.com · 317.820.2468 · limestonesp.com